

# Influencer

## Participant Response System (PRS) Overview

Each individual attending an Influencer Trainer Certification class will receive a trainer kit which includes: a trainer guide, a trainer tote bag, a presentation DVD, a certification guide, training posters, and a trainer certificate. Additionally, a Participant Response System (PRS) is required for Influencer Training. The PRS includes a base unit (receiver) and participant remotes for each participant in the training.

### Q. What is the purpose of the PRS in Influencer Training?

**A.** The PRS works at two important levels: First, it provides the instructor a safe, accurate, and anonymous way of gauging learning transfer in the classroom. Without a measurement instrument like the PRS, an instructor can only draw inferences based on visible classroom behaviors (such as a lack of people willing to answer questions on a particular topic). The PRS provides immediate data from every student, allowing an instructor to stop and spend more time on a particular topic if necessary.

Second, the interactive nature of the PRS, combined with group and individual challenges, makes participating fun and motivating, enriching both the enjoyment and effectiveness of the training experience.

### Q. How much does the PRS cost and how many should I order?

**A.** The base unit is \$350 per unit, and participant remotes are \$40 each. Each participant in the training session will need a remote for the duration of the class. The PRS is an easy-to-set-up system that plugs directly into the trainer's desktop or laptop computer (the PRS derives power from the computer and has no need for an outlet). The number of PRS base units needed depends on the number of training rooms that an organization uses to train Influencer, not on the number of trainers. For example, if your organization has four Influencer trainers and two training rooms where Influencer will be trained at the same time, you will need to order only two PRS base units. The number of participant remotes an organization purchases depends on the number of participants that will be trained in each classroom at a time. For example, if your organization has two training rooms, and there will be twenty-five participants at a time in each room, then you should order fifty participant remotes (we recommend also ordering two or three extra remotes per classroom). Please contact your sales representative to purchase a PRS.

### Q. Can I use the PRS system for other things (HR training programs, etc.)?

**A.** Yes. With a downloadable plugin, the PRS is compatible with Microsoft PowerPoint.

### Q. Can I purchase a PRS from another vendor or use a system I already own to train Influencer?

**A.** No. The Influencer Training platform is only compatible with this PRS.

### Q. What kind of technical support do I get when I purchase the PRS (e.g., if the system is malfunctioning\* or if I need customer support immediately)?

**A.** If you have reviewed the QuickStart guide (packaged with the PRS) and still need assistance, you can contact customer support Monday–Friday 8 A.M. to 8 P.M. ET at 1-888-858-4825.

\*The system is very reliable. The manufacturer has shipped well over 2,000 base units with zero failures.

### Q. How big is the PRS, and is it travel sized?

**A.** The PRS is small and easy to travel with. The PRS base unit and up to thirty participant remotes fit in the easy-to-carry PRS tote (shown below).

